



Richloam Tobacco Company, LLC

WORLDWIDE SUPPLIER OF THE FINEST U.S. GROWN TOBACCO



Who We Are



Richloam Tobacco Company, LLC, over the years, has earned a top reputation in its dealings with farmers, other tobacco companies and dealers, and tobacco manufacturers in the United States and overseas.

Through our extensive knowledge of the business and aggressive procurement strategies, we can deliver our products to manufacturers at more competitive prices than our competitors.

History



- Richloam Tobacco Company, LLC was formed in 2004.
- Owner and President Michael Bailey grew up working on his family's tobacco farm and has a long history in the tobacco business.
- Extensive farming and supplier expertise
- Michael Bailey has been Vice President of a major tobacco operation, acting as tobacco company and dealer since 1986, managing approximately \$60 million in annual sales.
- Managed a U.S. tobacco operation having a family history of over 100 years backed by 5 generations in the industry
- Years of work experience abroad in international tobacco markets



Today



We Take Tobacco from the Seed to the Manufacturer

- Buying tobacco directly from farmers under contract
- Buying tobacco on behalf of other dealers or manufacturers directly from farmers
- Receiving tobacco for other tobacco dealers
- Buying tobacco at auction
- Buying tobacco from other dealers
- Selling tobacco to other dealers
- Participating in various international tobacco tenders



Expertise



- Selling tobacco to the end user manufacturer
- Procuring, packing, and exporting tobacco to various countries in Europe and Asia on an annual basis
- Focusing on Asia as U.S. grown tobacco gains popularity in this part of the world
- Richloam Tobacco Company has a fresh perspective and innovative approach to tobacco operations.
- 35 years of experience in the tobacco industry



Procurement



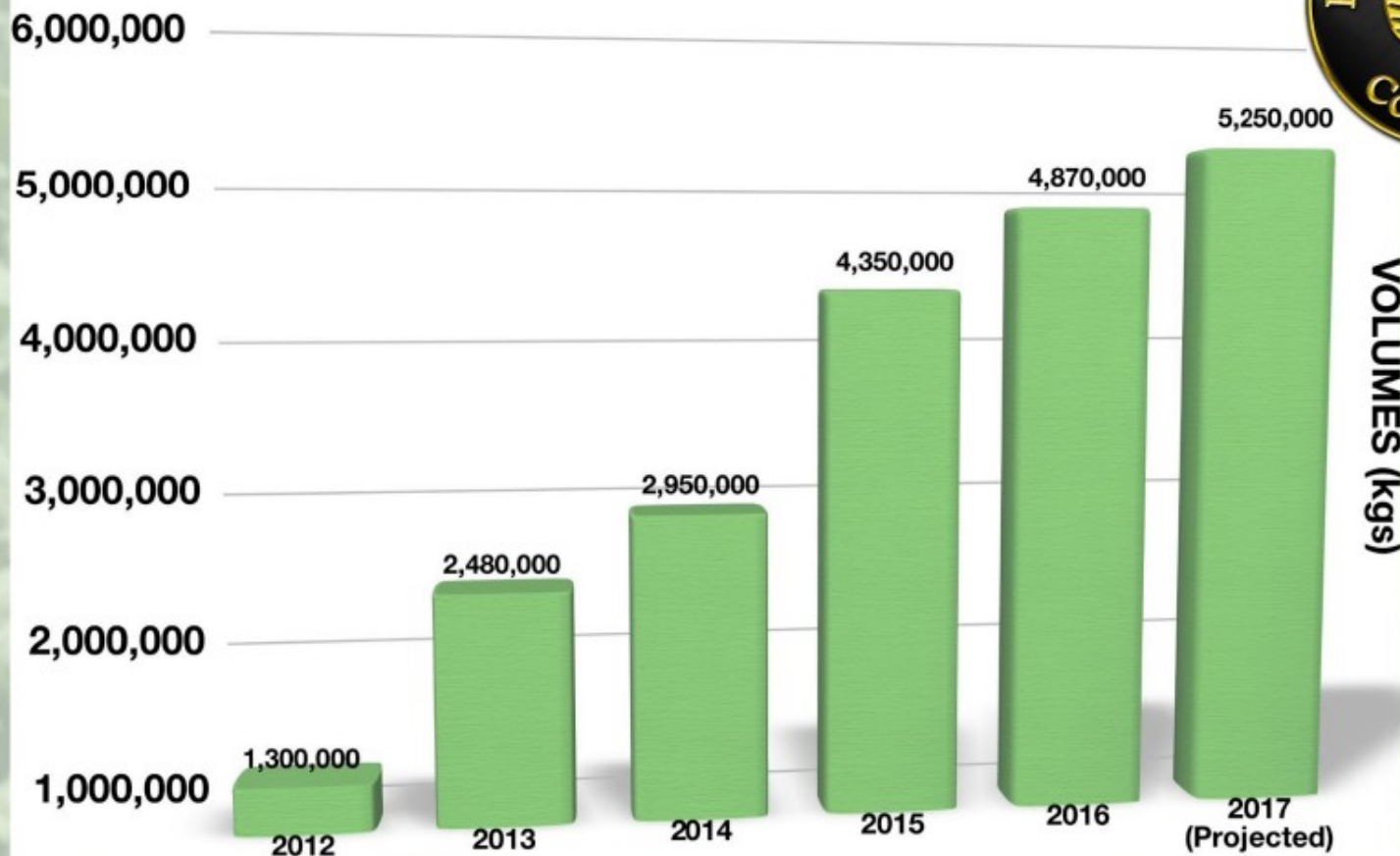
- Richloom Tobacco Company sources all U.S. tobacco types through Direct Farmer Contracts as well as Auction Purchases.
- Resurgence of Flue-Cured Virginia Tobaccos, U.S. Burley Tobaccos, and Maryland Type Air-Cured Tobaccos Auctions
- From 2013 - 2016, Richloom sold or contracted approximately 15 million kilos of tobacco.
- Several million kilos have been contracted with farmers thus far in 2017, and continues to increase as business grows.



Quality Warehousing & Sorting Facility



Richloam Volumes by Year



Countries Supplied



2012	 Bulgaria	 Philippines	 Lebanon	 USA				
2013	 Bulgaria	 Indonesia	 Philippines	 Thailand	 USA			
2014	 Russia	 Philippines	 Vietnam	 Indonesia	 Taiwan	 Bulgaria	 Bangladesh	 USA
2015	 Russia	 Philippines	 Vietnam	 Indonesia	 Bulgaria	 Turkey	 Lebanon	 USA
2016	 Russia	 Vietnam	 Philippines	 Taiwan	 Indonesia	 USA		
2017	 Russia	 Vietnam	 Philippines	 Lebanon	 USA			

US Flue-Cured Tobacco (2014-2016)



Thousands



Source: USDA National Agricultural Statistics Service

Experience



Richloom Tobacco Company, LLC is a worldwide supplier of U.S. grown tobaccos, competitively priced in a value-driven Worldmarket.

- **We have a proven track record with sales to multiple international and domestic manufacturers.**
- **We are in a position to offer all U.S. FCV, BUR, and Maryland products and services.**
- **Family-based operation buys, grades, blends, processes, and sells all tobacco handled.**